

App. F. IX-4

P. 6 E

Previous References.

Me 80-43 (2,4)

1944

Me

File No. 31-44

Serial Nos. 1, 3

Later References.

G & L 337-45 (1-3)

GENERAL AND REVENUE SECRETARIAT

Serial Nos. 2

Part B for October 1944

SUBJECT

Agency renewal of M/s Hector Mather & Co
Colombo, in Ceylon area for the sale
of Soft Soap Factory Products.

Sr No 3

Sanctions the Continuance of
Agency for one year.

J S Jayal

2. 11. 44

GENERAL AND REVENUE SECRETARIAT.

(4c)

NOTES.

File No. 31-44

FILE HEADING.

Agency renewal of M/S Hector Matheson & Co
Colombo for the sale of Soap Factory
Products.

FROM The Dir & Co. S.

No. 242/39/657 Dated 16 7-44

Received

Diary No. 409

Encls. 1 Spare copies -

Serial No.

BRIEF ABSTRACT OF LETTER

Requests sanction to renew the agency of M/S.
Hector Matheson & Co of Colombo for the sale of Soap
Factory products in the Ceylon area, for a further
period of one year from 3.8.44 on the
existing terms.

NOTES AND ORDERS.

Subd. The letters of the Dir, and the Gen
Mgt. of Soap Factory are for perusal
It is seen from the ^{particulars} statement of
business done by the firm furnished by
the Gen. manager, that the sales have
been decreasing during the last three years
This is explained by the general manager
as being due to restrictions in the shipment

of Soaps to Ceylon.

The Dir's proposal to renew the
agency for one year more from 3-8-44
in the existing terms is for orders

may be sanctioned.

17/8. (Proposals for the conversion of
the factory into a JS Co are under
consideration separately.)

Dev Secy

To 21.8.44

Mem. P. W. S. I.)

[Signature]
22-9-44
Ce
22/9/44

Ce
19/9/44

OFFICE OF THE MINISTER
FOR PUBLIC WORKS
21 SEP 1944
No. 2034

Draft G.O. is mbd

22/9
23/9

[Signature]
20/9/44

S 1861-2 of 30.9.44.
To
Dir SFC Inds.
Comptroller

Sanction the continuance of the Agency for one year.

B V
[Signature]

Office of the Director,
Engineering and Chemical Industries
Bangalore., dated 15th July 1944.

No. 242/39/G.S.I

Incl: 1

The Secretary to Government
Development Department,
Bangalore.

Sir,

Ref:- Government Order No.D3133-4/I & C 80-43-4
dated 6th November 1943.

Subj:- Agency renewal in favour of M/S. Hector Mather
& Co., Colombo, in Ceylon area for the sale
of Government Soap Factory Products.

With reference to the above, I have the honour to state that the agency for the sale of Soap Factory Products, in the Ceylon area sanctioned in favour of the firm for a period of one year from 3rd August 1943, will expire in the usual course on the 2nd August 1944. The General Manager, Government Soap Factory, has in his letter No.7583 dated 30th June 1944, recommended for the continuance of the agency in favour of the firm for a further period of one year from 3rd August 1944. I enclose herewith the letter of the General Manager, Government Soap Factory, for favour of information. I agree with the - General Manager, and recommend that the agency may be renewed in favour of the firm, for a further period of one year with effect from 3rd August 1944, on the same terms as those sanctioned in the Government Order under reference. I request that you will be so good as to obtain orders of Government, in the matter and communicate the same to me at an early date.

I have the honour to be,

sir,

your most obedient servant ,

Director,
Engineering and Chemical Industries

KSN/

[Signature]

[Signature]

[Signature]

Government Soap Factory. Bangalore.

No. 7583
Enc 2

Dated 29th June 44.
30.

Submitted to the Director, Engineering,
and Chemical Industries, Bangalore.

Ref:- Government Order No. D3133-4/I & C 80-43-4
dated 6th November 1943.

Subj:- Agency renewal in favour of M/S. Hector Mather & Co.,
Colombo, in Ceylon area for the sale of Government
Soap Factory products.

With reference to the above Government Order, sanctioning the continuance of the agency arrangements in the Ceylon area, in favour of the firm for the sale of our products, for one year from 3rd August 1943, will in the usual course expire on the 2nd August 1944. The Agents have submitted a renewal application for one year from the date of expiry of the arrangements i.e., from 2-8-1944, and I enclose herewith the formal application of the agents in original for your kind information. The sales effected by the agents for the past eight years are as under.

Agency year	Sales.		
	Rs	a	p
1935- 1936	3,162	7	0
1936- 1937	4,548	15	0
1937- 1938	4,449	12	0
1938- 1939	4,301	8	0
1939- 1940	9,495	0	0
1940- 1941	16,491	2	0
1941- 1942	8,677	14	0
1942- 1943	5,730	0	0
1943- 1944	4,824	0	0

Owing to the booking restrictions, it has not been possible for the factory to arrange shipments of soaps to Colombo as and when required by the agents against their indents received from time to time. Thus, the agents could not show improvement in the sales - figures, for the past two years. If the conditions, were normal the sales would have been improved to a certain extent and even more than the sales of the previous years. I recommend, therefore, that the agency may kindly be renewed in favour of the firm for a further period of one year from 3rd August 1944 on the same terms as those sanctioned in the Government Order under reference.

I request that Government may kindly be addressed in the matter and their orders obtained at an early date. I enclose herewith a copy of the Government Order referred to above for favour of information.

General Manager.

103/5-G.S.7.
77.44.
Pl. put up a

a draft ~~for~~ letter
by
6.7.44.

717

SUBJECT..... *Agency of Hecht, Mather & Co., Ceylon*
..... *for Soap factory*

Diary No. of letter replied to.....

General and Revenue Secretariat.

()
the 194

Section. J & C.

File No. 31-44

Serial No. ~~31~~ 3

Proceedings of the Government of
His Highness the Maharaja of Mysore.

Date of issue..... *30/9* 194

Signed by *M. S.*

Read— G.O. no. D.3133-4/2/80-43
-4

6.11.43 ~~above~~ sanctioning

the continuance of the agency
of M/s. Hecht Mather & Co
Chambo
for the sale of the products of

the Govt. Soap factory in the
Ceylon area for a period of
43

one year from 3.8.43
Order thereon. No.

on certain terms.

2) Letter no. 242/39/G.S.F

dated 16.7.43 from the Secy.

Eng. & Chem. Ind. ~~stating that~~
requesting sanction
~~recommending~~ in the circumstances

stated, to the continuance of

the agency of M/s Hecht

Mather & Co., for the sale

May this be—

- (i) printed?
- (ii) treated as a Standing Order?
- (iii) published in the Gazette,
English Part?
- (iv) translated?
- (v) placed at the disposal of the Press?
- (iv) published in the Gazette,
Kannada Part?

of the Govt. Soap factory
products in the Ceylon area
for a further period of --
one year from 3.8.44 on
the existing terms --

Order --- D 2851-2
Sanctioned.

P. 2079/100
2007. Secy

The Dir. Eng. & Chem. Ind.

The Compt. ~~Genl. F.D.~~

22/1
23/9

List of Enclosures

Copied by

Examined by